TRAINING DATE
SEPTEMBER 29-30, 2026

COURSE OBJECTIVE

To provide participants with a practical understanding of Trade Finance operations, international trade practices, SBP regulatory requirements, ICC rules, documentation, payment mechanisms, AML/KYC/TBML controls, and compliance risks, with particular emphasis on identifying and preventing discrepancies, regulatory breaches, and financial penalties.

FACILITATOR

Mr. Raees Ahmed is a seasoned banking and regulatory professional with 36+ years of experience at SBP, covering Foreign Exchange, International Trade, Banking Inspection, Surveillance, and Exchange Policy. He has extensive expertise in Trade Finance, UCP/URC, Foreign Exchange Regulations, AML/CFT, TBML, Remittances, FCY Accounts, and Trade Compliance. He was associated with the Foreign Exchange Manual (2002), WeBOC launch, ACU, and SRO/regulatory initiatives with SBP, Ministry of Commerce, Customs and TDAP. He has also served as a trainer/resource person at leading banking and academic institutions. He holds MA, LL.B, DAIBP and MBA (Banking & Finance) and currently practices as an Advocate of the High Courts and Corporate Consultant.

INTERNATIONAL TRADE PARAMETERS –
Regulatory Compliance with TBML Avoidance and Adjudication Penalties

9:00 AM - 5:00 PM | NIBAF, PAKISTAN (KARACHI)

COURSE CONTENTS

- Overview of Trade Finance
  - Understanding of Global Trade as per International covenant
  - Vigilance and verification of Documentation in Trade Finance to avoid discrepancies
- Importance of H.S Code and its applicability as well as process through SWIFT messages in Trade relates activities
- Paradigm shift in SBP regulatory regime through awareness of FE Circular and Circular letters
- Trade Finance process in Import and Export business via "Three Way Merchanting Trade" transactions and Multilateral Payment Arrangements under ACU mechanism and its settlement in Import and Export trade business
- LC process and its mandatory rules of mechanism
- Applicability of ICC standard rules (UCP-600) and its relevant provisions.
- Settlement of Trade transaction payments under Guarantees as well as its systematic reporting as per SBP criteria and the guidelines
- Use of Proper rules of Due Diligence and reporting through CTR and STR via KYC as per FMU requirement
- SBP initiative through digitalization under one window criterion
- Awareness about SROs and counter Regulatory measures taken by SBP for the rules of business.
- Awareness of FCY accounts and its operations with different perspectives as well as proper use of Special Foreign Accounts via trade related business.
- Procedure for Trade with Afghanistan with special focus on ePRC measures. TBML awareness as per SBP Regulatory reforms.
- Compliance awareness to avoid Regulator's penalties as well as penalties from Adjudication.
- Life examples in LC transaction and assessment criteria with quick understanding under SBP Regulatory norms

TARGET AUDIENCE

Compliance officials , Audit officials, Trade Managers, Importers, Exporters, as well as staff those working on SBP reporting to avoid penalties in Over Due, AML KYC and procedural requirements.

FEE: PKR 36,000 PLUS TAX

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